

Selected Period 10	ending 31/10/2016	
Selected Year This Period Year to Date	Previ <u>Period</u> <u>10</u>	ous Year Year to Clos
103195.47	60632.47	504762.02
103195.47	60632.47	504762.02
		89842.45
		89842.45
103195.47	60632.47	414919.57
103195.47	60632.47	414919.57
	Selected Year 103195.47 103195.47	Selected Year to Date Period 10 103195.47 60632.47 103195.47 60632.47 103195.47 60632.47



Financial Overheads

Depreciation	
Bank Charges	
Discount Allowed	
Bad Debts	
Total Financial Overheads	
Total Overheads	

Net Profit/Loss

103195.47

60632.47

414919.57

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Trading Income Sales Income UK Sales Export Sales Total Sales Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Sales Total Sales Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Gross Profit Non-Trading Income Sale of Assets Other Income Sale of Assets Other Income Total Non-Trading Income Sale of Assets Other Income Total Rates 12157.50 Uph & Heat Travel & Expenses Salaries (5175.00) Travel & Expenses Salaries	
Sales Income UK Sales Export Sales Total Sales Trading Expenses Cost of Sales Cost of Cost	ar ar to Clo
Sales Income UK Sales Export Sales Total Sales Trading Expenses Cost of Sales Direct Labour Direct Saling Costs Total Trading Expenses Gross Profit Non-Trading Income Sale of Assets Other Income Total Non-Trading Income Sale of Assets Other Income Total Non-Trading Income Sale of Assets Other Income Total Non-Trading Income Rent & Rates Income Correlads Travel & Expenses Salaries (5175.00) Salaries Professional Fees Professional Fees Professional Fees Professional Fees Ta Costs General Expenses Salaries Travel & Expenses Salaries Total Fees Travel & Expenses Salaries Travel & Expenses Salaries Fromes <t< td=""><td></td></t<>	
UK Sales Export Sales Total Sales Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income Sale of Assets 0ther Income 15 Total Non-Trading Income 15 Total Non-Trad	
Trading Expenses Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Sale of Assets Other Income Sale of Assets Other Income Total Non-Trading Income Sale of Assets Other Income Total Non-Trading Income Fore Overheads Overheads Travel & Rates 12157.50 1749.15 200 Light & Heat Maintenance Saleries (5175.00) Travel & Expenses Sales Promotion Carriage Out Other Offic Expenses Travel & Expenses Fravel & Expenses (5175.00) 15345.00 Sales Promotion Carriage Out Offic Expenses Travel & Expenses Professional Fees Travel & Expenses General Expenses 43	
Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Gross Profit Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income 15 Total Sales 10 Total Non-Trading Income 15 Total Sales 10 Correlads 15 Non-Trading Income 15 Total Non-Trading Income 15 Total Sales 10 Light & Heat 10 Light & Heat 11 Salaries 10 Light & Heat 11 Salaries 10 Corriage Out 11 Office Expenses Professional Fees IT Costs General Expenses 243	
Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses Gross Profit Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income 15 Total Sales 0 Verheads 12157.50 1749.15 206 Light & Heat 1215	
Direct Selling Costs Total Trading Expenses Gross Profit Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading I	
Gross Profit Non-Trading Income Sale of Assets Other Income Total Non-Trading Income fit Before Overheads Total Non-Trading Income fit Before Overheads Overheads Rent & Rates Light & Heat Maintenance Salaries Salaries Carriage Out Office Expenses Sales Promotion Carriage Out Office Expenses Professional Fees IT Costs General Expenses Salaries Out Salaries Salaries Corriage Out Office Expenses Professional Fees IT Costs General Expenses Salaries Salar	
Non-Trading Income Sale of Assets Other Income 15 Total Non-Trading Income 15 fit Before Overheads 15 Overheads 15 Maintenance 12157.50 1749.15 206 Salaries (5175.00) 15345.00 562 Travel & Expenses Salaries (5175.00) 15345.00 562 Professional Fees Professional Fees 17 206 If Costs 6eneral Expenses 43	
Sale of Assets Other Income 15 Total Non-Trading Income 15 fit Before Overheads 15 Overheads 15 Rent & Rates 12157.50 1749.15 206 Light & Heat 172 Maintenance Salaries (5175.00) 15345.00 562 Travel & Expenses (5175.00) 15345.00 562 Sales Promotion Carriage Out Office Expenses Sales Promotion Carriage Out Office Expenses Professional Fees IT Costs General Expenses 43	
Other Income 15 Total Non-Trading Income 15 fit Before Overheads 15 Overheads 15 Overheads 12157.50 Index S 12157.50 Light & Heat 172 Maintenance 15345.00 Salaries (5175.00) Travel & Expenses 15345.00 Sales Promotion 15345.00 Carriage Out Office Expenses Professional Fees 17 IT Costs 6eneral Expenses General Expenses 43	
Image: Second	1553.4
Rent & Rates12157.501749.15206Light & Heat172Maintenance173Salaries(5175.00)15345.00562Travel & Expenses(5175.00)15345.00562Sales PromotionCarriage Out15345.00562Office ExpensesYou the second	1553.4 1553.4
Rent & Rates12157.501749.15206Light & Heat172Maintenance172Salaries(5175.00)15345.00562Travel & Expenses(5175.00)15345.00562Sales PromotionCarriage Out100100100Office Expenses100100100100Professional Fees110110100100IT Costs110110110110General Expenses110110110110Sales Sales110110110110Sales Sales Sales110110110110Sales Sales Sales Sales110110110110Sales Sales Sales Sales Sales110110110110Sales Sales Sal	
Salaries(5175.00)15345.00562Travel & ExpensesSales PromotionImage OutImage Out <td< td=""><td>20615.6 17242.0 6.0</td></td<>	20615.6 17242.0 6.0
Carriage Out Office Expenses Professional Fees IT Costs General Expenses 43	56205.0
IT Costs General Expenses 43	
	4365.0
	98433.6



ADM A	dministration	Selected This Period	d Year <u>Year to Date</u>	Previo <u>Period</u> <u>10</u>	us Year Year to Close
Financial (Overheads				
Depreciation					2341.00
Bank Charge	es				25.10
Discount Allo	owed				
Bad Debts					
Total Finar	ncial Overheads				2366.10
Total Over	heads		6982.50	17094.15	100799.74
Net Profit/Loss			(6982.50)	(17094.15)	(99246.32)

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Values are shown in	Pounds Sterling	Selected Period	10 e	nding 31/10/2016	
IR Birmi	ngham		cted Year od Year to Date	Previo Period <u>10</u>	us Year Year to Clos
Trading Income					
Sales Income					
UK Sales Export Sales		42915.27	1642608.72	206368.75	2017542.08
Total Sales		42915.27	1642608.72	206368.75	2017542.08
Trading Expense	es				
Cost of Sales Direct Labour Direct Selling Costs Total Trading Ex					
Gross Profit			1642608.72	206368.75	2017542.08
Non-Trading Incom Sale of Assets Other Income	e				
Total Non-Tradir					
ofit Before Overhea Overheads	as	42915.27	1642608.72	206368.75	2017542.08
Rent & Rates			84255.30	56.73	1702.11
Maintenance Salaries Travel & Expenses					
Sales Promotion Carriage Out Office Expenses Professional Fees					
IT Costs General Expenses					
Total Overheads	i		84255.30	56.73	1702.11

BIR	Birmingham	Selecte <u>This Period</u>	d Year Year to Date	Previou <u>Period</u> <u>10</u>	us Year Year to Close
Finar	ncial Overheads				
 Depre					
	Charges				
Discou	unt Allowed				
Bad D	ebts				
Total	Financial Overheads				
<u>Total</u>	Overheads		84255.30	56.73	1702.11
Net Profit/I	LOSS	42915.27	1558353.42	206312.02	2015839.97

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





alues a	re shown in	Pounds Sterling	Selected Period	10	ending 31/10/2016	3
[S	Install	ation/Design		ected Year od Year to Date	Period	Previous Year <u>10</u> Year to Clos
Tradi	ng Income					
Sale	s Income					
UK Sa	iles t Sales					
Total	Sales					
Tradi	ng Expense	S				
	of Sales					
	Labour			(766.67)	2273	.33 (11673.35
	Selling Costs					
lotal	Trading Exp	penses		(766.67)	2273	.33 (11673.35
Gros	<u>s Profit</u>			766.67	(2273.	33) 11673.3
Non-T	rading Income					
Sale o	of Assets					
Other	Income					
Total	Non-Tradin	g Income				
it Befo	ore Overhead	ds		766.67	(2273.)	<u>33)</u> <u>11673.3</u>
Overl	heads					
	& Rates					
Light &	& Heat					
Mainte	enance					
Salarie						
	& Expenses					
	Promotion					
	ge Out					
	Expenses					
	sional Fees					
IT Cos						
	al Expenses					
Total	Overheads					



Financial Overheads

Depreciation		
Bank Charges		
Discount Allowed		
Bad Debts		
Total Financial Overheads		
Total Overheads		

Net Profit/Loss

766.67

(2273.33)

11673.35

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Values are shown in Pounds Sterling	Selected Period	10	ending 31/10/2016	
ON London		ected Year od Year to Date	Previo Period <u>10</u>	ous Year Year to Close
Trading Income				
Sales Income				
UK Sales Export Sales	39727.50	1615022.72	188256.81	2028344.09
Total Sales	39727.50	1615022.72	188256.81	2028344.09
Trading Expenses				
Cost of Sales Direct Labour Direct Selling Costs Total Trading Expenses				
Gross Profit		1615022.72	188256.81	2028344.09
Non-Trading Income Sale of Assets Other Income				
Total Non-Trading Income ofit Before Overheads	39727.50	1615022.72	188256.81	2028344.09
Overheads	00121.00	1010022.12	<u>-100250.01</u>	
Rent & Rates Light & Heat Maintenance Salaries Travel & Expenses Sales Promotion Carriage Out Office Expenses Professional Fees IT Costs		111063.87	177.30	2127.64
General Expenses Total Overheads		111063.87	177.30	2127.64



LON	London	Selecte <u>This Period</u>	d Year Year to Date	Previo <u>Period</u> <u>10</u>	us Year Year to Close
Finan	cial Overheads				
Deprec					
•	Charges				
	nt Allowed				
Bad De	ebts				
Total	Financial Overheads				
<u>Total</u>	<u>Overheads</u>		111063.87	177.30	2127.64
et Profit/L	oss	39727.50	1503958.85	188079.51	2026216.45

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Values are shown in	Pounds Sterling	Selected Period	10	ending 31/10/2016	
IAN Mano	chester		octed Year od Year to Date	Previou <u>Period</u> 10	s Year Year to Close
Trading Income					
Sales Income					
UK Sales Export Sales		30074.20	1383931.00	147585.41	1723661.03
Total Sales		30074.20	1383931.00	147585.41	1723661.03
Trading Expens	es				
Cost of Sales Direct Labour Direct Selling Cost Total Trading E					
Gross Profit			1383931.00	147585.41	1723661.03
Non-Trading Incom Sale of Assets Other Income	ne				
Total Non-Tradi	ng Income				
ofit Before Overhea	ads	30074.20	1383931.00	147585.41	1723661.03
Overheads					
Rent & Rates Light & Heat Maintenance Salaries Travel & Expenses Sales Promotion Carriage Out Office Expenses Professional Fees IT Costs	i		125106.39	134.75	1617.03
General Expenses Total Overhead	_		125106.39	134.75	1617.03

MAN	Manchester	Selecte <u>This Period</u>	d Year Year to Date	Previo Period <u>10</u>	us Year Year to Close
Finan	cial Overheads				
Deprec					
•	Charges				
Discou	nt Allowed				
Bad De	ebts				
Total	Financial Overheads				
Total	<u>Overheads</u>		125106.39	134.75	1617.03
let Profit/L	oss	30074.20	1258824.61	147450.66	1722044.00

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Values a	re shown in Pounds Sterling	Selected Period 10	ending 31/10/2016	
et	Manchester Retail Outlet	This Period Year to Date	Previo <u>Period</u> <u>10</u>	us Year Year to Clos
Tradi	ng Income			
	s Income			
UK Sa		847786.97	31069.24	767795.08
Expor	Sales			(60000.00)
Total	Sales	847786.97	31069.24	707795.08
Tradi	ng Expenses			
Cost c	of Sales			
Direct	Labour			
Direct	Selling Costs			24760.00
Total	Trading Expenses			24760.00
<u>Gros</u>	s Profit	847786.97	31069.24	683035.08
Non-T	rading Income			
Sale o	f Assets			
Other	Income			
Total	Non-Trading Income			
fit Befo	re Overheads	847786.97	31069.24	683035.08
Over	heads			
	Rates			
Light &	& Heat			
Mainte	enance			
Salari				
	& Expenses			
	Promotion			
	ge Out			5900.00
	Expenses sional Fees			
IT Cos				
	al Expenses			
	Overheads			E000.00
rotal	Overneaus			5900.00



Financial Overheads

Depreciation			
Bank Charges			
Discount Allowed			
Bad Debts			
Total Financial Overheads			
Total Overheads			5900.00
Profit/Loss	847786.97	31069.24	677135.08

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling





Values a	re shown in Pounds Sterling	Selected Period	10	ending 31/10/2016	
A L	Factory/Warehouse		ected Year od Year to Date	Previ <u>Period</u> <u>10</u>	ous Year Year to Clos
	ng Income				
	s Income				
UK Sa Export		32089.21	1219280.99	163222.58	3309506.67 3236.97
Total	Sales	32089.21	1219280.99	163222.58	3312743.64
Tradi	ng Expenses				
Cost o	of Sales			3555.46	452650.84
Direct	Labour		(575.00)	1705.00	6245.00
Direct	Selling Costs		(5941.66)	17453.34	64220.70
Total	Trading Expenses		(6516.66)	22713.80	523116.54
Gross	s Profit		1225797.65	140508.78	2789627.10
Non-T	rading Income				
	f Assets				
Other	Income				
Total	Non-Trading Income				
fit Befo	re Overheads	32089.21	1225797.65	140508.78	2789627.10
Overl	heads				
Rent 8	Rates				
Light 8	& Heat				
Mainte	enance				
Salarie	es		(6708.32)	19891.68	72858.40
Travel	& Expenses				
	Promotion				
Carria	ge Out				(95.95)
	Expenses				
	sional Fees				
IT Cos					
	al Expenses				
Total	Overheads		(6708.32)	19891.68	72762.45



AL	Factory/Warehouse	Selec <u>This Perio</u>	ted Year d Year to Date	Previo <u>Period</u> <u>10</u>	ous Year Year to Close
Finan	cial Overheads				
 Deprec					
Bank C	Charges				
Discou	nt Allowed				
Bad De	ebts				(0.20)
Total	Financial Overheads				(0.20)
<u>Total</u>	<u>Overheads</u>		(6708.32)	19891.68	72762.25
et Profit/L	oss	32089.21	1232505.97	120617.10	2716864.85

FSL report name	Profit & Loss Layout		
Cost centre	All		
Department	All		
Currency	Pounds Sterling		
		•	





Values are shown in Pounds Sterling		Selected Period 10	ending 31/10/2016	
CO	Scotland Retail Outlet	Selected Year This Period Year to Date	Prev <u>Period</u> <u>10</u>	ious Year Year to Close
	ng Income			
	s Income			
UK Sa	ales	645873.55	36555.80	803896.44
Expor	t Sales			113114.43
Total	Sales	645873.55	36555.80	917010.87
Tradi	ng Expenses			
	of Sales			
Direct	Labour			
Direct	Selling Costs			
Total	Trading Expenses			
Gros	s Profit	645873.55	36555.80	917010.87
Non-T	rading Income			
	of Assets			
Other	Income			
Total	Non-Trading Income			
ofit Befo	ore Overheads	645873.55	36555.80	917010.87
Over	heads			
	 & Rates			
Light &	& Heat			
Mainte	enance			
Salari	es			
Travel	& Expenses			
Sales	Promotion			
	ge Out			
Office	Expenses			
Profes	ssional Fees			
IT Cos				
Gener	al Expenses			
Total	Overheads			



-----Selected Year------This Period Year to Date

Financial Overheads

Depreciation			
Bank Charges			
Discount Allowed			
Bad Debts			214.00
Total Financial Overheads			214.00
Total Overheads			214.00
et Profit/Loss	645873.55	36555.80	916796.87

FSL report name	Profit & Loss Layout
Cost centre	All
Department	All
Currency	Pounds Sterling

